Sonoma County Continuum of Care Board
Executive Summary

Item: 6 Continuum of Care Renewal Scoring

Date: April 25, 2022

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<u>Agenda Item Overview</u>

The attached FY 22 CoC Renewal scoring matrix was reviewed and unanimously approved for recommendation on Friday, April 22nd by the CoC Competition Evaluation Committee. Renewal scoring is for projects that are currently in existence and receive funding from HUD's CoC Program. New project funding will not be announced until HUD releases the FY 22 Notice of Funding Opportunity (NOFO).

Continuum of Care Program Projects are scored based on system performance, adherence to HUD guidelines, and local priorities.

Scoring Sections:

- Housing Performance
- Income Performance
- Utilization
- Housing First Practices and Implementation
- Collaboration with Coordinated Entry
- Alignment with 10-year plan goals
- Financial Audits
- Contract Administration

- Spend down of funds and match
- Cultural Competency and Client/Lived Experience Feedback Process
- Data-informed Program Research
- Change Management & Institutionalization of Knowledge
- Data Quality and Timelessness

Sonoma County Continuum of Care is nationally scored in the CoC Competition on our scoring process. Scoring well, as a community, allows us the possibility of increasing our annual award amount via bonus funding. HUD has not yet released the specific scores from last year's competition, and the prior year we did not have an annual competition due to COVID-19. However, we can confirm in the FY 2019 Continuum of Care Program Competition Debriefing, we received a total of 28/29 points on the section for Project Capacity, Review, and Ranking section; this includes a total of 17/18 points total for our Project Review, Ranking, and Selection process, and 4/4 points for considering the severity of needs and vulnerabilities within our reviewing and ranking process. To view HUD's breakdown of our CoC's scoring from the FY 2019 competition, please use the following link.

Over the years, there have been slight modifications to the scoring due to new scoring information included within the annual CoC Program Notice of Funding Opportunity (NOFO), adjustments to the local priorities section, and points allocated to each section.

In addition to the attached scoring matrix, we have provided some documents linked within this summary sent to Renewal Applicants at the beginning of this month. The following links are provided as information only, you are not required to thoroughly review the documentation. We have only provided links to the materials for those who would like to see the information.

If you are interested in viewing all the informational materials submitted, you can do so by accessing this link: https://share.sonoma-county.org/link/IXk0duMvNCo/

If you are interested in viewing the supplemental materials sent to the Renewal Applicants for scoring, you can do so by using the following link: https://share.sonoma-county.org/link/hAUNsKeE2c0 /

All CoC Competition FY 2022 materials and up to date information are located on our website: https://sonomacounty.ca.gov/development-services/community-development-commission/divisions/homeless-services/continuum-of-care/2022-continuum-of-care-competition

After the CoC NOFO is released, application and project review documents are updated to address new HUD priorities in the NOFO. The CoC Coordinator will review and update any proposed changes to scoring to the CoC Competition Evaluation Committee.

Committee Discussion Overview:

Staff provided an overview of the CoC Program competition for funding and supplemental materials adjusted based on last year's competition. Some changes included expanding on existing questions for clarification. Based on the FY21 NOFO, additional questions were added/expanded regarding feedback from individuals with lived experience and attempts to address racial equity within projects; both were outlined as HUD priorities last year.

Staff provided a summary of the questions and points assigned to the system performance section of the scoring. Some providers had mentioned they had issues with the scoring regarding income growth during last year's competition. They reported it can be challenging to hit some of these benchmarks serving the Chronic Homeless population, which tend to have a more challenging time increasing their income. While these concerns were heard and discussed, the Committee voted to keep the scoring and points assigned as is. This decision was made with an understanding that providers have the same challenges with this scoring, and it is not unique to a single provider. It is a HUD priority, we are also scored on our system performance measures as a whole, and it impacts our ability to apply for new project funding.

Staff discussed the scoring from HUD in 2019. The Committee asked if there was feedback from HUD on how to improve our scoring, we received 28/29 points in our last scoring review received from HUD. Staff confirmed that only numbers are provided as this is a national competition for funding. Given this information, the Committee did not want to make significant changes to the scoring matrix and approved the document as presented.

Committee Recommendation:

Approve the Scoring for the 2022 CoC Competition – Renewal Projects as recommended by the CoC Competition Evaluation Committee.

Scoring for the 2022 CoC Competition – Renewal Projects
Project Performance Measurement and Local Priorities

Performance Measurement	Scoring Methodology	Points	Scoring Key
1. Housing performance			
1a. PSH Housing Outcome: % of leavers + stayers stably housed at contract year end (HUD System Performance Measures 1, 3, 7)	From APR: (Q5a. total number of clients - (Q23a + Q23b subtotal temporary + institutional + Other destinations)) ÷ Q5a., total number of clients. Prorated up to 5 points for 89% or higher.	5	Pro-rated by % stably housed Ex: 89% = 5 pts 67% = 3.75 pts 50% = 2.5 pts
1b. % of PSH beds dedicated to chronically homeless people. RRH prioritizing Chronic Homeless	From APR Q2, Actual Bed & Unit Inventory, CH beds ÷ (total) Beds. Prorated up to 5 points for 100% of beds.	5	Pro-rated by % CH dedication Ex: 100% = 5 pts 50% = 2.5 pts
1c. Cost Per PSH/RRH Outcome	Measured by total project expenditures (project expenditures + match) ÷ total number of successful stable housing outcomes (Retention of or Placement into PSH/RRH)	5	Less than $5,000 per outcome = 5 points $5,000 - $9,999 = 4 points $10,000 - $14,999 = 3 points $15,000 - $19,999 = 2 points $20,000 = 1 point
2. Income performance			
3a. Clients exiting with earned income (HUD System Performance Measure 4)	From APR Q17 Cash Income sources - leavers, number of adults with Earned Income ÷ Q5a. total number of adults.	5	Pro-rated by % exiting with earned income Ex: 100% = 5 pts 50% = 2.5 pts
3b1. % who increased income from employment from program entry to exit (HUD System Performance Measure 4)	From HMIS APR:(Q19a.1+2) Number of Adults with Earned Income: Retained Income Category and Increased $ at Follow-Up/Exit + Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit) ÷ Q5a Total Adults	5	Pro-rated by % exiting w/ increased income Ex: 100% = 5 pts; 50% = 2.5 pts
3b2. % who increased income from sources other than employment (HUD System Performance Measure 4)	From HMIS APR:(Q19a. 1+2) Number of Adults with Other Income: Retained Income Category and Increased $ at Follow-Up/Exit + Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit) ÷ Q5a Total Adults	5	Pro-rated by % increased other income Ex: 100% = 5pts; 50% = 2.5 pts
4. Mainstream resources: % of clients accessing mainstream resources (HUD System Performance Measure 4)	From APR: (1 - (Q20b. Number of Non-Cash Benefit Sources, Adults with No sources) ÷ Q5a., total number of adults.	5	Pro-rated by % # of sources gained Ex: 100% = 5pts; 50% = 2.5 pts
5. Year-end Utilization	From APR Q2 & 5a stayers/total beds, prorated up to 5 points.	5	Pro-rated by % # of beds utilized Ex: 100% = 5pts; 50% = 2.5 pts

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Performance Measurement	Scoring Methodology	Points	Scoring Key
6. Housing First Practice and Implementation	Full points awarded for compliance with responses to Housing First Questionnaire and Fidelity Tool	10	.5 pts awarded per question (10 total questions); 5 pts for Housing First Fidelity Tool
7. Collaboration with Coordinated Entry	Percentage of accepted eligible referrals from Coordinated Entry (HMIS Coordinator will review)	6	6 pts – 100% of referrals accepted 4 pts - 80-89% of referrals accepted 2 pts – 70-79% of referrals accepted 0 pt – Less than 70% accepted referrals
Local Priorities			
1. Alignment with 10-year plan goals	1 point for each goal that is a focus of the project, up to 4 points. Goals include (options a-d below):		Full pts for detailed examples of collaboration in each component. Project monitoring questionnaire question 12
a. Evidence of Project's collaborations with corrections partners b. Evidence of SSI/SSDI Outreach Access & Recovery (SOAR) benefits advocacy. c. Evidence of current practice to prioritize chronically homeless or otherwise medically compromised for permanent housing. (Ex: linkage to HOST or linkage to healthcare partners) d. Alignment with Upstream Investments as evidenced by agency practices on the Upstream portfolio, or other evidence-based practice databases		4	
Total Points for Performance/Local Priorities		**60**	

Agency Management and Capacity

Performance Measurement	Scoring Methodology	Points	Scoring Key
Financial/Audit: process, timeliness; findings/management letter, overall fiscal health	Review of financial documents by CoC Coordinator/SCCDC Accounting staff/Agency Monitoring Questionnaire	5	4-5 pts: No findings, timely audit, etc 2-3 pts: Findings in past 3 years, late audit 0-1 pts: Lack of audit
Contract administration: CoC APR Review – accuracy and timeliness of reporting.	Review of APR by CoC Coordinator and Senior Community Development Specialist	5	5 pts: timely submission & no inaccuracy of reporting 3-4 pts: 2-3 errors in submission 0-2 pts: late submission 3+ errors

Performance Measurement	Scoring Methodology	Points	Scoring Key
Spend down of funds/match	Review of APR by CoC Coordinator	5	5 pts: full spend down 4 pts: 85-99% spend 3 pts: 75-84% spend 2 pts: 65-74% 0-1 pts: <65%
Cultural Competency and Client/lived experience Feedback Process	Review of cultural competency questionnaire & Project Monitoring Questionnaire	5	Full pts for having a client advisory board, full explanation on procedures, all forms submitted
Data-informed program research; use of HMIS & other local data to guide program development & delivery (including efforts made to address racial equity). Use of documented best practices; outcomes information is used as an indicator of how well the project is accomplishing its goals	Project & Agency Monitoring Questionnaire responses	5	Full pts for complete description of data informed practices
Change Management & Institutionalization of Knowledge: Procedures are in place to ensure transmission of program and grants management knowledge when staff changes take place.	Project & Agency Monitoring Questionnaire responses	5	Full pts for plan and procedure for management change and turnover and evidence of Interim Rule training; Pro-rated pts for lack of formal procedures
High data quality and timeliness of assessments.	HMIS Coordinator analysis & report	10	There are 3 criteria: 1) Universal Data Elements (Name, SSN, DOB, gender, race & ethnicity) are at least 95% complete; 2) Assessment data is entered in HMIS 5 days or less after assessments are administered; 3) Data Validation Reports from HMIS are clean 1. Full pts for meeting all 3 criteria; pro-rated pts for missing one or more criteria
Total Agency & Management Capacity points		**40**	
Total Possible Points		**100**	

FY 2022 CoC Competition Renewal Projects

Organization	Project Name	Project Type	Award
Sonoma County Community Development Commission	CoC Planning Project Application FY 2021 (Not scored informational only)	Planning	$119,898
Young Women's Christian Association of Sonoma County	RRH for Vulnerable Survivors of DV	RRH	$260,040
Individuals Now dba Social Advocates for Youth	SAY Sponsor-Based Rental Assistance Renewal	PSH	$258,056
Sonoma County Community Development Commission	Coordinated Intake Expansion Project	CES	$349,991
Sonoma County Community Development Commission	HMIS Expansion 2019	HMIS	$139,250
Sonoma County Community Development Commission	Homeless Management Information System (HMIS) Expansion	HMIS	$187,907
Sonoma County Community Development Commission	Renewal Rental Assistance - Persons with HIV/AIDS	PSH	$655,414
Sonoma County Community Development Commission	Renewal Rental Assistance - Youth with Disabilities	PSH	$80,666
Reach for Home	Reach for Home North County RRH FY2021	RRH	$87,931
West County Community Services	Mill Street Supportive Services	PSH	$97,842
Committee on the Shelterless	Community Based Permanent Supportive Housing	PSH	$292,843
Buckelew Programs	Samaritan FACT 02.01.22 - 01.31.23	PSH	$108,926
Catholic Charities of the Diocese of Santa Rosa	Catholic Charities Permanent Supportive Housing Santa Rosa 2	PSH	$641,961
Buckelew Programs	Sonoma SCIL 02.01.22 - 01.31.23	PSH	$266,270
Community Support Network	Stony Point Commons	PSH	$59,334
Community Support Network	Sanctuary Villas	PSH	$62,554
Individuals Now dba Social Advocates for Youth	SAY Sponsor-Based Rental Assistance Expansion	PSH- new expansion	$47,273
Society of St. Vincent de Paul Sonoma County	St. Vincent de Paul Commons PSH	PSH- new	$303,360
Catholic Charities of the Diocese of Santa Rosa	Catholic Charities Permanent Supportive Housing Santa Rosa 2 Expansion	PSH- new expansion	$143,000
		Total Award	$4,162,516